

16100 S. Lathrop Ave. Harvey, IL 60426

OFFICE / 708-915-1681 FAX / 708-339-7814 e-mail / jpiatt@atkore.com

TO: Unistrut Distributors

FROM: Joel Piatt / Director of Sales – Unistrut

DATE: December 2, 2012

RE: PRICE INCREASE — Effective January 14, 2013

Unistrut will be implementing a 5% price increase effective with orders shipping on January 14, 2013. The new price lists will be available by December 17th in an excel or pdf formats at www.unistrut .us. This increase is needed to help off-set the rise in raw materials, transportation and operating expenses.

We will get you updated quotes prior to the January 14th date. These updated prices will affect both Stock Programs and Special Program quotes.

Please contact your Unistrut Manufactures' Agent or Unistrut Regional Sales Manager if you have any questions on this announcement. Thank you for your continued support.

CC: Unistrut Regional Managers

Unistrut Manufacturing Agents