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- TO: Unistrut Manufacturing Reps
- FROM: Joel Piatt / Director of Sales Unistrut
- DATE: April 23, 2012
- RE: NEW FREIGHT MINIMUM *Effective JUNE 4, 2012*

We have all seen the recent jumps in oil costs and individually felt the jumps in gasoline prices at the pumps. In turn, freight companies have significantly raised the costs to haul our product to our customers. Due to the rapid escalation in fuel costs and new government restrictions being imposed on freight carriers, Unistrut's current freight pre-paid minimum of 2,500 lbs will be raised to 5,000 lbs minimum required effective June 4, 2012.

Please make sure this policy change is communicated to all customers in the marketplace. Should you have any concerns please contact your regional manager or myself directly.

Thank you for your continued support.

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CC: Unistrut Regional Managers

